

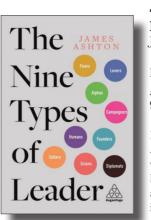
DURNELL General Business & Economics January-March 2021



She Made It Angelica Malin

Kogan Page (GBS) £14.99 | 256 pp. | PB | Jan 2021 9781789666847

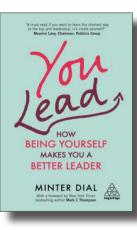
She Made It is your go-to guide to launching your own business, as well as to finding your feet and voice as a woman in business.



The Nine Types of Leader James Ashton

Kogan Page (GBS) £12.99 | 288 pp. | PB | Jan 2021 9781789666960

Renowned journalist, James Ashton assesses the strengths and weaknesses of each leadership type, highlighting where and when they are best deployed, whilst helping you identify who you are and how you can improve performance.



You Lead Minter Dial

Kogan Page (GBS) £,14.99 | 230 pp. | PB | Jan 2021 9781789666250

Bestselling author, Minter Dial, shows readers how embracing your whole self at work encourages people to also be themselves, seek true fulfilment at work and merge the personal and professional to become true examples of what you stand for.

REDEFINING TRANSFORMING PEOPLE TEAMS TO DRIVE BUSINESS PERFORMANCE LARS SCHMIDT A

Redefining HR Lars Schmidt

Kogan Page (GBS) £19.99 | 280 pp. | PB | Jan 2021 9781789667042

Redefining HR is a refreshing take on the evolution of the field of Human Resources and People Operations. It's an in-depth guide to the fundamental components of modern HR, and provides a tangible framework of progressive ideas and practices for HR practitioners, people leaders, and business executives.

HOW TO BE A complete A-Z of proven techniques and essential skills

Michael Armstrong

A

How to be an Even Better Manager, 11th Edition Michael Armstrong

Kogan Page (GBS) £14.99 | 304 pp. | PB | Feb 2021 9781789668322

How to be an Even Better Manager has sold over 170,000 copies worldwide and been translated into 17 languages. Fully revised and updated, this 11th edition covers all the skills an excellent manager needs, and now includes brand new case studies.



Shannon Houde

How to Build a

a Difference

in the World

KATHRYN BISHOP

MAKE YOUR OWN MAP

er Success Str for Women

Reality Check Jeremy Dalton

Kogan Page (GBS) £19.99 | 248 pp. | PB | Jan 2021 9781789666335

The up and coming voice of Augmented Reality (AR) and Virtual Reality (VR) for businesses, Jeremy Dalton, uses case studies from organizations all over the world including Cisco, Ford, GlaxoSmithKline, La Liga and Vodafone to showcase the practical uses of immersive technologies.

Good Work Shannon Houde

Kogan Page (GBS) £14.99 | 256 pp. | PB | Feb 2021 9781789665727

From understanding what the 'purpose economy' is and how you fit into it, to what jobs to go for and how to land them, Good Work is the helping hand you need to make a career out of changing the world.

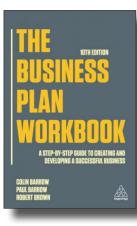
Make Your Own Map Kathryn Bishop

Kogan Page (GBS) £14.99 | 248 pp. | PB | Feb 2021 9781789668360

Based on material from the popular Women Transforming Leadership course from Saïd Business School, University of Oxford, Make Your Own Map will help you develop a resilient and aspirational strategy for your career - whatever your starting point.



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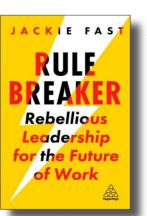


The Business Plan Workbook, 10th Edition

C. Barrow, P. Barrow and R. Brown

Kogan Page (GBS) £19.99 | 320 pp. | PB | Feb 2021 9781789667370

Based on tried and tested business methodology used at the leading business school, Cranfield School of Management, this 10th edition of The Business Plan Workbook guides you through all the necessary steps to constructing a winning business plan.



Rule Breaker Jackie Fast

Kogan Page (GBS) £14.99 | 232 pp. | PB | Mar 2021 9781789667677

Rule Breaker is a manifesto for a new wave of leadership. One that operates in flatter workplaces where command and control doesn't work, and where people are entrusted with powerful purpose that grows businesses and communities.



Activate Brand Purpose Scott Goodson and Chip Walker

Kogan Page (GBS) £19.99 | 256 pp. | PB | Mar 2021 9781789668247

Activate Brand Purpose shows readers how to transform their brand's purpose into meaningful action by sparking a company wide cultural movement, beginning internally and permeating externally.



Future Tech Trond Arne Undheim

Kogan Page (GBS) £19.99 | 328 pp. | PB | Mar 2021 9781398600324

New technologies alone don't always cause industry changes. Future Tech explains how the four forces of technology, policy, business models and social dynamics work together to create industry disruption and how this understanding can help to predict what is coming next.

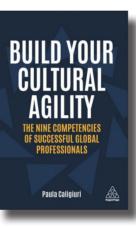
THE DATA LITERACY SKILLS EVERYONE NEEDS TO SUCCEED JORDAN MORROW A

Be Data Literate

Jordan Morrow

Kogan Page (GBS) £19.99 | 240 pp. | PB | Mar 2021 9781789668018

In the fast moving world of the fourth industrial revolution not everyone needs to be a data scientist but everyone should be data literate, with the ability to read, analyze and communicate with data. Be Data Literate is the essential guide to developing the curiosity, creativity and critical thinking necessary to make anyone data literate.



ING TO

How to transform

your company

into a digital

PETER A. HIGH

BEYOND

HOW TECHNOLOGY IS LEADING A PURPOSE-DRIVEN BUSINESS

REVOLUTION

GOOD

THEODORA LAU BRADLEY LEIMER

Build Your Cultural Agility Paula Caligiuri

Kogan Page (GBS) £22.99 | 216 pp. | PB | Mar 2021 9781789666595

Professionals who work across cultures face some of the most cognitively, psychologically and emotionally difficult challenges, regardless of whether they work virtually or in person. And they often face these challenges without the help of a corporate guide. Build Your Cultural Agility is that guide.

Getting to Nimble Peter A. High

Kogan Page (GBS) £19.99 | 288 pp. | PB | Mar 2021 9781789667554

Getting to Nimble shares the stories of organizations that were able to successfully transform their people practices, processes, technology, ecosystems and strategy for the digital era.

Beyond Good Theodora Lau and Bradley Leimer

Kogan Page (GBS) £14.99 | 264 pp. | PB | Mar 2021 9781789667295

When we think of global corporations and business in general, do we feel pride in how we do things? Are we doing enough, given the undeniable reality of global climate change and the inequality faced by millions of people every day? Beyond Good is a call to arms for business leaders to recognize how they can do well by doing good.



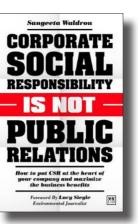
General Business & Economics January-March 2021



Vantage Points Paula Leach

LID Publishing (Marston) £12.99 | 232 pp. | PB | Feb 2021 9781911671008

Every leader has two main responsibilities: to create direction and clarity, and to get out of the way. Leach aims to help a leader to consider their unique 'vantage point' and to share cases from her professional life.



Corporate Social Responsibility is Not Public Relations Sangeeta Waldron

LID Publishing (Marston) £12.99 | 224 pp. | PB | Feb 2021 9781911671428

This book argues that trust is at stake for every organization and is the reason why communications strategies must respond authentically.

GAYME CHANGER HOW THE LGBT+ COMM AND THEIR ALLIES ARE CHANGING

THE GLOBAL ECONOMY

JENS SCHADENDORF 75

GaYme Changer Jens Schadendorf

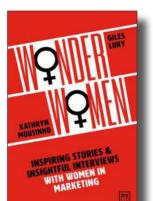
LID Publishing (Marston) £19.99 | 336 pp. | PB | Feb 2021 9781912555956

Oueer people are GaYme Changers developing the global economy faster and for the better. Supported by up-to-date research and illustrated by fascinating stories, Schadendorf has traced the LGBT+ community and an increasing number of their allies from across the globe to discover the start of a revolution.

The Values Economy Williams Alan and Williams Samuel

LID Publishing (Marston) £14.99 | 224 pp. | PB | Mar 2021 9781912555802

This book explores the idea that a new 'values economy' is emerging. The successful organizations of tomorrow will establish a shared consensus of values between stakeholders - providing transparent communications and inclusivity.



BESTSELLER SUN **7U'S** -----A MODERN EXPOSITION 赭

Wonder Women

Kathryn Mousinho and Lury Giles

LID Publishing (Marston) £12.99 | 232 pp. | PB | Mar 2021 9781912555871

In Giles Lury's and Katy Mousinho's Wonder Women, are the stories and insights from women who have had a tremendous influence on the marketing industry.

Sun Tzu's Art of War Sam Hua

LID Publishing (Marston) £19.99 | 272 pp. | HB | Mar 2021 9781912555932

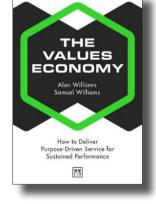
The Art of War is the definitive text on military strategy and warfare, written by the Chinese general Sun Tzu around 500 BC. This hugely influential text is not just a military one; it goes beyond - encompassing philosophy and life strategy.

Empowerment in Health and Wellness

Ed. by Andrew A Parsons, Sue Jackson and Jackie Arnold

Panoma Press (MDL) £14.99 | 200 pp. | PB | Feb 2021 9781784529291

This book offers approaches from professionals working with the mindbody connection to reduce stress and anxiety, build motivation and enable individuals to understand and respond to their needs.



THE

SMART

THINKING

BOOK

KEVIN DUNCAN

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BEST SELLE

Bestselling

The Smart Thinking Book Kevin Duncan

LID Publishing (Marston) £9.99 | 184 pp. | HB | Mar 2021 9781912555840

This book contains over 70 pieces of distilled wisdom. Read each piece of advice in one minute, or the whole book in an hour. The sticky note format allows you to use the ideas for personal motivation, or to stimulate teams in meetings.

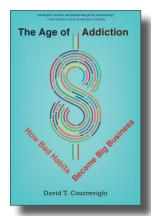


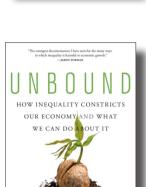
EMPOWERMENT IN HEALTH AND **WELLNESS**

ANDREW A PARSONS, SUE JACKSON,



General Business & Economics January-March 2021





HEATHER BOUSHEY

The

Monsanto

Papers

Deadly Secrets.

Corporate Corruption,

and One Man's Search

for Justice

CAREY GILLAM

The Age of Addiction

David T. Courtwright

Unbound

Heather Boushey

9780674251380

stability.

The Belknap Press (Wiley) £14.95 | 336 pp. | PB | Jan 2021 9780674248229

From a leading expert on addiction, a provocative, singularly authoritative history of how sophisticated global businesses have targeted the human brain's reward centers, driving us to addictions ranging from oxycodone to Big Macs to Assassin's Creed to Snapchat-with alarming social consequences.

Harvard University Press (Wiley)

From a member of the Biden

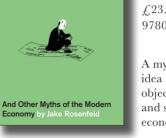
£,14.95 | 304 pp. | PB | Feb 2021

administration, a lively and original

argument that reducing inequality is

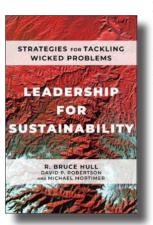
not just fair but also key to delivering

broadly shared economic growth and



You're Paid What

You're Worth



You're Paid What You're Worth

Jake Rosenfeld

The Belknap Press (Wiley) £23.95 | 384 pp. | HB | Feb 2021 9780674916593

A myth-busting book challenges the idea that we're paid according to objective criteria and places power and social conflict at the heart of economic analysis.

Leadership for Sustainability R. Bruce Hull

Island Press (Wiley) £23.99 | 272 pp. | PB | Jan 2021 9781642831672

Effective solutions of today's environmental and sustainability challenges will require that we learn how to adapt and make confident decisions despite uncertainty. We need new approaches to leadership that empower professionals at all levels to tackle wicked problems and work towards sustainability.

The Behaviorally Informed Organization

Ed. by D. Soman and C. Yeung

University of Toronto Press (IPS UK) £26.99 | 328 pp. | HB | Mar 2021 9781487507893

Despite its centrality to organizations, we do not have a good scientific framework for behavior change or a good understanding of how organizations can embed insights from behavioral science into their operations. To overcome this void, this book develops an overarching framework for using behavioral science.

The Monsanto Papers Carey Gillam

Island Press (Marston) £22.99 | 352 pp. | HB | Mar 2021

THE BEHAVIORALLY INFORMED RGANIZATION WORD BY CASS R. SUNSTEIN



BUSINESS

The Talk, Fight, Win Way

Good Business Bill Novelli

Johns Hopkins University Press (Wiley) £20.50 | 392 pp. | HB | Feb 2021 9781421440422

An inspiring and practical look inside the mind of Bill Novelli, one of the founders of social marketing, Good Business challenges all of us to change the world for the better and is a blueprint for tackling today's critical issues.

9781642830569

The Monsanto Papers is the inside story of Lee Johnson's landmark lawsuit against Monsanto. Readers will be astounded by the depth of corruption uncovered, captivated by the shocking twists, and moved by Lee's quiet determination to see justice served.

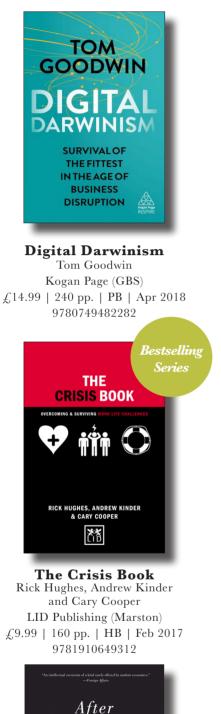
Artistry Unleashed Hilary Austen

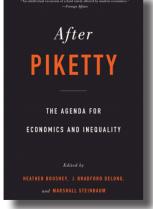
University of Toronto Press (IPS UK) £,19.99 | 224 pp. | PB | Mar 2021 9781487528386

Artistry Unleashed is about working and living at the edge of what you know and beyond. Surprise, uncertainty, ambiguity, intensity, and change are all disruptive forces that we often avoid or fear. Yet they are the essential origin of both creativity and great performance.



General Business & Economics Backlist



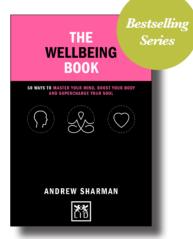


After Piketty Ed. by Heather Boushey et al. Harvard University Press (Wiley) £15.95 | 688 pp. | PB | Feb 2019 9780674237889

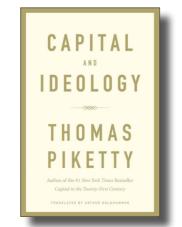


Successful Time Management Develop Your Leadership Skills 5th Edition 4th Edition Patrick Forsyth

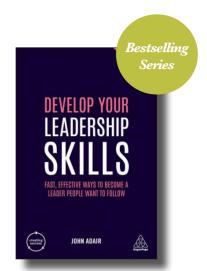
Kogan Page (GBS) £9.99 | 176 pp. | PB | June 2019 9780749486198



The Wellbeing Book Andrew Sharman LID Publishing (Marston) £9.99 | 160 pp. | HB | Nov 2018 9781911498872

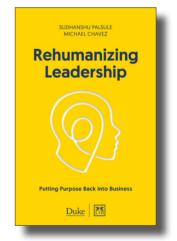


Capital and Ideology Thomas Piketty The Belknap Press (Wiley) £31.95 | 1104 pp. | HB | Mar 2020 9780674980822

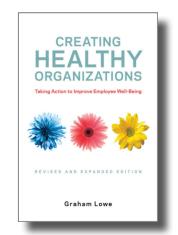


John Adair

Kogan Page (GBS) £9.99 | 104 pp. | PB | June 2019 9780749492427



Rehumanizing Leadership Michael Chavez and Sudhanshu Palsule LID Publishing (Marston) £12.99 | 240 pp. | PB | Jan 2020 9781911498841



Creating Healthy Organizations Graham Lowe University of Toronto Press (IPS UK) £26.99 | 368 pp. | HB | Apr 2020 9781487505158